**Purpose:** To focus on employers’ needs by providing a learning forum to improve students’ appearance, etiquette, demeanor, and interviewing skills

**What:** A two-day come-and-go event in both the fall and the spring that will include employers, SIFE senior officers, and new SIFE students

**Date & Time:** Tuesday, October 23 & Wednesday, October 24, 2007 9:00 A.M. – 5:00 P.M.

**Location:** McCoy Hall – Minifie Academic Atrium, Room 434

**Participants:** 10 stations manned by one corporate executive, one SIFE officer and one new SIFE student

**Audience:** Internal and external guests are welcome, including all colleges

**Details & Content:** The information is taken from the 6th edition of Selling: Building Relationships by Weitz, Castleberry & Tanner

- Interviewing skills: resumes, oral interviews, and introductions
- Five questions to ask yourself before dressing
- Clothing checklist for men/women (www.business.txstate.edu/users/vw03)
- Wardrobe consultations - people may come in with their clothing or wear their interview clothing for instant feedback
- Where to shop for professional attire – Top 10 suggestions, both location and price ideas
- Shopping assistance - sign-up for help in the shopping process – drawing will be held at the end of the second day – 20 people will be selected
- MOBILE feature - go to area employers – Spring semester only

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**Internships**

Mrs. Judy Dietert, Assistant Chair, coordinates the internship program for management majors. Students may receive three hours of course credit toward an advanced management or an advanced business elective for approved internships. For internship guidelines and postings of current internship opportunities, please see Mrs. Dietert’s website at www.business.txstate.edu/users/jd13.
**Alpha Kappa Psi News**

**Rush**

Recent rush events were successful for Alpha Kappa Psi, the co-ed professional business fraternity. On Monday, September 24, Alpha Kappa Psi officers inducted 30 new pledges into the organization. The pledge process, which lasts approximately six weeks, gives pledges the opportunity to improve their skills in preparing effective resumes and cover letters, in addition to teaching them appropriate conduct in an interview. They also learn how to dress professionally, manage time, and work with a team.

Current and former members agree that involvement in Alpha Kappa Psi is very rewarding. Marketing major and recently initiated member, Meredith Gatewood, said, “I learned a lot of valuable information and made amazing friends throughout the process.” If you are interested in further information regarding Spring Rush, please contact Dr. Jana Minifie at jm13@txstate.edu.

**Open Panel Discussion**

On Monday, Oct. 22nd, from 7-8:30pm, Alpha Kappa Psi will offer a panel discussion addressing how to have a successful interview. The panel will be comprised of the following individuals: Ms. Ryanne Woodward (Recruiting Supervisor, Enterprise Rent-a-car), Ms. LaTonya Crosky (Asst. Director for Student Employment and Employer Outreach), and Ms. Stefanie Boswell, M.S. (Psychology Intern, Counseling Services).

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**Fall Job and Internship Fair**

Wed. Oct.10, 2007—3 p.m.— 6 p.m.—Strahan Coliseum

_The following companies have expressed interest in meeting with Management Majors._

- A+ Federal Credit Union
- Abercrombie & Fitch
- Academy Sports & Outdoors
- Avignon Realty and Mortgage
- Buckeye International Inc.
- Canon Business Solutions
- Chase Bank
- Cintas Corporation
- City of Mesquite, TX
- Consolidated Electrical Distributor
- Consolidated Graphics
- Countrywide Financial Corporation
- Customer Research International
- Dell
- Dillard's Dept Stores
- Enterprise Rent A Car
- Equis Corporation
- Farmers Insurance
- First Investors Corporation- San Antonio
- Frost & Sullivan
- Frost National Bank
- Gallo Winery
- Graduate College, Texas State University
- H-E-B
- Hines
- Hyatt Hotels & Resorts - 4 Properties in Central Texas
- IMG Financial Group
- JCPenney
- JET Program/ Consulate-General of Japan at Houston
- Kiewit Corporation
- Kohl's Department Stores
- Labatt Food Service
- Liberty Mutual Group
- Marriott Austin Hotels
- Mattress Firm
- Mohawk Industries, Inc.
- Mytoons, Inc.
- NetSpend Corporation
- Northwestern Mutual Financial Network
- PetSmart
- Pro-Build/Hope Lumber
- Progressive Insurance
- Redcats USA
- Republic National Distributing Company
- Ryder Transportation
- Sherwin-Williams
- State Farm Insurance Company
- Target Corporation
- The Hertz Corporation
- The Reynolds and Reynolds Company
- The Schwan Food Company
- Thrivent Financial for Lutherans
- Travelers Insurance
- Walgreens
- Wolseley's North American Division
- Zale Corporation
Interview on campus with Corporate Employers

Visit Career Services’ website: www.careerservices.txstate.edu
1. Select the “student & alumni - Jobs4Cats” under the Quick Links (left side of page)
2. Create your “profile” in Jobs4Cats.
3. Make sure that your resume is uploaded and targeting this opportunity.
4. Tab: On-Campus Interviewing – Qualified Schedules
5. Drop your resume by clicking on the “Interview Request” or “Sign up” button

Questions: (512)245-2645 Ask for Kathy

Cintas — Management Trainee - Oct. 14 (Submit Resume by Oct. 4)

Mohawk Industries, Inc. — Territory Business Manager - Oct. 11 (Submit Resume by Oct. 5)

Travelers Insurance — Underwriting Development Program - Oct. 19 (Submit Resume by Oct. 7)

Travelers Insurance — Claim Representative Trainee - Oct. 19 (Submit Resume by Oct. 7)

Pro-Build/Hope Lumber — Sales Trainee/Management Trainee - Oct. 11 (Submit Resume by Oct. 8)

JCPenney — Sales Manager Trainee - Oct. 11 (Submit Resume by Oct. 8)

Tesoro Corporation — Internal Audit, Shared Services, Inventory Accounting, Mid-Office Transportation Support, and Tax Dept. - Oct. 17 (Submit Resume by Oct. 8)

Schwan Food Company — Management Development Program - Oct. 11 (Submit Resume by Oct. 8)

Dell — Consumer and Small Business Sales Agent - Oct. 23 (Submit Resume by Oct. 9)

Abercrombie and Fitch Nationwide — Manager-in-Training Program - Oct. 23 (Submit Resume by Oct. 9)

Target Corporation — Stores Executive Intern - Oct. 24 (Submit Resume by Oct. 10)

Target Corporation — Stores Executive Team Leaders & Assets Protection Executive Team Leaders - Oct. 24 (Submit Resume by Oct. 10)

TAC — Sales Representative - Oct. 26 (Submit Resume by Oct. 10)

Jobs4Cats is a great resource to view a complete list of employers and to:
1). Research and learn more about these employers.
2). Submit your resume online (in advance of the on-site job fair).
**Consolidated Electrical Distributor** — **Management Trainee** - Oct. 11 (Visit their booth at the Fall Job and Internship Fair to be considered for an interview on October 11.)

**Kohl’s Department Stores** - **Store Management Internship** - Oct. 25 (Submit Resume by Oct. 11)

**Kohl’s Department Stores** - **Store Manager in Training** - Oct. 25 (Submit Resume by Oct. 11)

**Mattress Firm** - **Sales Manager in Training** - Oct. 25 (Submit Resume by Oct. 11)

**Cannon Business Solutions** — **Accountant Representative** - Oct. 25 (Submit Resume by Oct. 11)

**Zale Corporation** - **Merchandise Training Program** - Oct. 16 (Submit Resume by Oct. 14)

**AXA Advisors** - **Financial Consultant** - Oct. 29 (Submit Resume by Oct. 14)

**C.H. Robinson Worldwide, Inc.** - **Entry Level Transportation Sales Rep** - Oct. 16 (Submit Resume by Oct. 14)

**Shell Exploration & Production Co.** — **Lease/Division Order Analyst** - Oct. 15 & 16 (Submit Resume by Oct. 11)

**Shell Exploration & Production Co.** — **Land/Contracts Professional** - Oct. 15 & 16 (Submit Resume by Oct. 11)

**Countrywide Financial Corporation** - **Personal Loan Consultant** - Oct. 29, 30, 31 (Submit Resume by Oct. 16)

**SHERWIN-WILLIAMS** — **Management/Sales Training Program** - Oct. 30 (Submit Resume by Oct. 16)

**BP America Production Company** — **Lease & Title Analyst** - Oct. 31 (Submit Resume by Oct. 17)

**Consolidated Graphics** - **Leadership Development Program Associate** - Nov. 1 (Submit Resume by Oct. 18)

**Walgreens** — **Retail Management Intern** - Oct. 25 (Submit Resume by Oct. 23)

**Walgreens** — **Retail Management Trainee** - Oct. 25 (Submit Resume by Oct. 23)

**Buckeye International Inc.** - **Sales Representative** - Nov. 8 (Submit Resume by Oct. 23)

**FactSet Research Systems** — **Consultant** - Nov. 12 (Submit Resume by Oct. 29)

**PetSmart** - **Department Manager** - Nov. 15 (Submit Resume by Nov. 1)

**Houston Wire & Cable** - **Industrial Sales** - Nov. 13 (Submit Resume by Nov. 9)

If you have anything you would like to include in the newsletter, please email Mrs. Judy Dietert at jd13@txstate.edu.

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