http://marketing.mccoy.txstate.edu/internships/salesinternships/employerguidelines.html

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SALES INTERNSHIP INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Company</td>
<td>Mattress Firm, Inc.</td>
</tr>
<tr>
<td>Contact Information</td>
<td></td>
</tr>
<tr>
<td>Name of Contact</td>
<td>Haley Hoskins, College Relations Specialist</td>
</tr>
<tr>
<td>Address</td>
<td>5815 Gulf Freeway</td>
</tr>
<tr>
<td></td>
<td>Houston, TX 77023</td>
</tr>
<tr>
<td>Phone</td>
<td>713.328.3377</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:Haley.hoskins@mattressfirm.com">Haley.hoskins@mattressfirm.com</a>;</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:intern@mattressfirm.com">intern@mattressfirm.com</a></td>
</tr>
<tr>
<td>Start Date of Internship</td>
<td>TBA</td>
</tr>
<tr>
<td>Number of Interns Needed</td>
<td>30+ (Houston, Dallas, Atlanta)</td>
</tr>
<tr>
<td>Job Description (Attach)</td>
<td>Attached.</td>
</tr>
</tbody>
</table>

Keep in mind that the minimum internship requirements are: Fall or Spring Semester: 200 hours and 10 weeks, Summer Semester 8 weeks and 160 hours. If you have any questions, please contact me at either my email or cell number. Thank you for your support.

A Wayne Noll
Sales Internship Coordinator,
Senior Lecturer, Department of Marketing
McCoy College of Business Administration
AN23@txstate.edu 210-872-6655 Cell
Sales and Management Summer Internship

Imagine being able to put an internship with one of Glassdoor.com’s “Top 25 Companies for Career Opportunities” and Collegegrad.com’s “Top 100 Entry-Level Employers” on your resume. Not only that, come graduation, you’ll be two steps ahead of those bed heads that took the summer off!

The Sales Management Internship at Mattress Firm affords students the ability to gain real-world sales and management experience while working in a professional retail environment. The relevant skills learned during an internship with Mattress Firm include:

- Internal and external marketing strategies
- Direct consumer sales
- Business management
- Consumer behavior
- Advertising strategy
- Merchandising

Host Cities
- Dallas/Fort Worth, Texas
- Houston, Texas
- Atlanta, Georgia

Pay
Hourly pay, with commission opportunities beginning in the second half of the internship program.

Our interns are paid $10.00 an hour... but it gets even better! During the 2nd half of the internship, you are eligible for commission, which means even more money in your pocket! Cha-ching! In addition to a great paycheck, there are also many other perks of being an Intern with Mattress Firm:

- Opportunity to win scholarship money – that’ll make the ‘rents happy!
- Exclusive social events – get your groove on or catch a game with co-workers!
- Unsurpassed training – by sales team leaders, corporate trainers, vendors and executives!

Hours
Interns should expect to work normal business hours and to work no more than 40 hours per week, with 2 to 2.5 days off per week.

Business hours:
Monday – Saturday: 10 am to 8 pm
Sunday: 12 pm to 6 pm

Eligibility Requirements
To ensure that we select candidates who will be successful as an Intern with Mattress Firm, we do have a few eligibility requirements:

- Must be able to provide your own housing in Houston, Texas, Dallas/Fort Worth, Texas or Atlanta, Georgia area (our host cities) and have reliable transportation to all locations in selected district.
- Must commit to attend entire program duration (12 weeks during May to August 2013).
- Must be a rising junior or senior, and be enrolled in semester following internship.
- Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.
- Must have minimum 2.5 GPA.
- Must be able to complete all projects and presentations as assigned.

Now don’t fall asleep out there! The sooner that we receive your application, the closer you are to the internship of your dreams!