Coordinator, Commercialization Services

Job Code 50017117

General Description
Responsible for the daily operation of RampCorp and assist in the operations of the Office of Commercialization and Industry Relations (OCIR).

Examples of Duties
Lead RampCorp training program to develop new ventures.
Develop RampCorp curriculum and materials for participants to learn to build scalable ventures.
Lead RampCorp networking and public relations activities to increase participant network and community awareness of TX State program.
Recruit RampCorp participants to fill sessions.
Manage RampCorp program.
Perform other duties as assigned.

Knowledge, Skills, and Abilities
Knowledge of: University policies and procedures, business models, planning, marketing, operations, financial planning, and funding.

Skill in: Communicating complex business issues in widely published media, building national network of supporters, serving on State and National Committees, reviewing entrepreneurship ventures and providing professional coaching.

Ability to: Interpret, aggregate and apply complex business reports, develop financial training tools, review financial projections, and prepare budgets, develop keynote speeches for national events and speak for large audiences.

Experience and Education
To qualify for this classification, an individual must possess any combination of experience and education that would likely produce the required knowledge, skills, and abilities.

Other Requirements