

Account Executive Intern

Texas Nexus Business Group

POSITION TITLE: Account Executive

DEPARTMENT: Marketing, Sales, and Management

SUPERVISOR: Chrystal Strickland

Attention all College Students:

Texas Nexus Business Group is seeking a few driven, ambitious, and motivated individuals. If you are looking for growth, you could be a good fit for one of the fastest growing businesses in San Antonio. **Texas Nexus Business Group** was founded by CEO Jose Orona, and is headquartered in San Antonio, TX. Besides great compensation, Texas Nexus is known for providing agents with an incredible, positive, and fun work environment. A position with our company could open many doors for individuals as well as a tremendous amount of real world experience.

We are dedicated to providing industry leading supplemental and life insurance products to businesses, employees, individuals, and families. We believe it's vital to maintain a direct relationship with all of our customers. It is because of our personal face-to-face service that our company continues to exhibit tremendous growth each and every year. We are committed to discovering each client's particular needs, so that we can offer the protection that best addresses their situation. Our vision is to help our clients secure the protection they need, so they will have it in place at the time that they need it most.

Our mission is to provide financial security and peace of mind to families when the unexpected occurs. It is our duty to be people of positive influence in the lives of everyone we encounter. We also provide opportunities for people who are looking for one, provide a pathway towards success, all while living a lifestyle of freedom and flexibility.

GENERAL JOB DESCRIPTION

The Texas Nexus Business Group internship offers experience in sales, communication, and business management. The position provides the opportunity for agents to build their careers. All Account Executive are supported by the Texas Nexus, training programs and mentoring. We are here to serve, educate, and inspire both our customers and business partners. With support and guidance from our local office, the intern will be required to apply for and obtain a general lines life, accident, and health license according to state requirements.

The Account Executive track includes:

- Weeks 1: Orientation, introduction to company, sales training, job shadowing
- Weeks 2-10: Reservicing existing clients, enrolling new client, office work

Work Schedule

- 40-hour minimum work week
- Monday – Saturday

Compensation

- Compensation package based on qualifications and Interview
- A wide range of awards, cash bonuses, trips and recognition programs create an exciting, performance-based program that is designed to reward you for your hard work.

DUTIES AND RESPONSIBILITIES

- Become a professionally licensed agent
- Daily office and field work
- Participate in weekly meetings
- Reservice and enroll individuals, businesses, and families with the product line of Texas Nexus Business Group
- Seek out leads and new clients.
- Maintain reports and records of all business transactions
- Process applications.

QUALIFICATIONS

Qualifications:

- Good communication skills
- Good presentation skills
- Have good human relations
- Self motivated

Requirements:

- No felonies
- Must have reliable vehicle
- Must have valid drivers license

HOW TO APPLY

To apply, please email your resume to Texas Nexus Business Group at careers@fhltxasnexus.com
You may also contact Chrystal Strickland at 512-557-0849 cstrickland@fhltxasnexus.com