The Gentle Art of Negotiation
Or
Tips for Negotiating Your Academic Job

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Abstract: I will be discussing the turbulent relationship between women and negotiating in the workplace. This talk is based on the book by Linda Babcock and Sara Laschever titled, Women Don't Ask. I will touch on some of the reasons why women struggle in the role of negotiator and some things they can do to be more successful.

It is my hope that some of the ideas I present will lead women in the mathematics department to consider their own salary negotiations as well as other workplace/life considerations as they near graduation and employment.