

Internship Opportunity: The AroundCampus Group Summer Sales/Marketing Internship

AroundCampus Group is the leading collegiate media and marketing company in the U.S. As an AroundCampus summer sales intern you will help connect your college campus with the local community by selling advertising that will appear in the Texas State Student Planner on our mobile app, website, and digital signage (on select campuses).

As a Sales Representative you will:

- Learn the steps of the sales process
- Step outside of your comfort zone learning about his/her local community: this is NOT a desk job
- Learn pertinent inter-personal communication skills
- Learn how to build professional sales relationships with local businesses
- Learn how to prospect new and renewal clients
- Become experts in time and account management
- Gain professional sales knowledge
- Connect with our Career Partner Network
- Gain resume building skills
- Work full-time this summer, Monday – Friday from 8:30am-5:30pm
- Attend our week-long, nationally recognized *Sales Foundations Academy* Training Program at the University of North Carolina-Chapel Hill campus; all expenses paid

We want people who are:

- Confident, driven, competitive and obsessed about their future
- Great listeners who love to work with people
- Goal-oriented people who like working alone as much as they like working with a team
- Willing to constantly learn, improve, and adapt quickly
- Excited about discovering and exploring San Marcos
- Versatile; building relationships across many verticals

Job Requirements:

- A car for the entire summer
- Housing near their university (or a university that we work with)
- Availability Monday through Friday, 8:30am – 5:30pm

Wonder what happens after the internship? We also have an awesome line up of Career Partners waiting to talk to you about their full time, highly coveted positions once you have completed the AC program. Check them out:

MemoryBlue • Bloomberg BNA • Echo Global Logistics • TEKSystems • TelePacific Communications
ADP • Ferguson • Enterprise • Edward Jones • Netsuite • Federated Insurance • CED
Reynolds and Reynolds • CEB • Stephen Gould • Tom James • Verizon

Check out our [Website](#)
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