

**Important Dates**

**December 6**  
Last Day of Classes

**December 8-14**  
Final Exams

**December 14-15**  
Commencement

**December 19**  
Grades Available

**January 2**  
Late Registration & Schedule Changes Begin

**Spring 2013 Enrollment**

**Management Courses Still Available:**

- MGT 3360— *Studies in Entrepreneurship*
- MGT 3361— *Small Business Operations & Financials*
- MGT 4350— *Business Plan Development*
- MGT 4351— *Applied Entrepreneurship*
- MGT 4371— *Social Issues in Management*
- MGT 4373— *Human Resource Management*
- MGT 4375— *Organization Behavior & Human Relations*
- MGT 4377— *Labor Relations & Collective Bargaining*
- MGT 4380— *Compensation Management*
- MGT 4390N— *Management Thought &*
- BA 4315— *International Trade Operations*

\* Please note that classes listed as meeting in Avery meet at the Round Rock campus

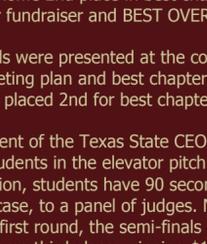
**COLLEGIATE ENTREPRENEURS ORGANIZATION'S NATIONAL CONFERENCE**

On November 1, 2012, 16 Texas State students traveled to Chicago, Illinois to attend the Collegiate Entrepreneurs Organization's National Conference along with over 1,200 other students, faculty and entrepreneurs. Not only did the students have the opportunity to attend informational breakout sessions and hear from inspirational speakers such as Chris Stevens, co-founder of Keurig and Jeff Hoffman, founder of Priceline.com, but the 16 student entrepreneurs competed with over 245 other universities for 11 different awards including the most prestigious awards: best chapter business, best chapter fundraiser, and best overall chapter.



Of the 245 chapters that had the opportunity to compete for these awards, only 4 universities progressed to finals and have the opportunity to present at the 2012 National Conference in Chicago. The awards were best chapter business, best chapter fundraiser, and best overall chapter. All other awards were judged based on written submissions. The Texas State University CEO Chapter won finals in all three categories: best chapter business, best chapter fundraiser, and best overall chapter!

Amanda Hepner and Aaron Whatley presented for the "Best Chapter Fundraising Idea" award.  
Sharlene Chua and Vance Zider presented for the "Best Chapter Business" award.  
And Jamie Lahiere and Andrew Cruise presented for the "Best Overall Chapter" award.



The CEO Chapter took home 2nd place in best chapter business, 1st place in best chapter fundraiser and BEST OVERALL CHAPTER!

Many other awards were presented at the competition, including: best chapter marketing plan and best chapter website. Texas State University also placed 2nd for best chapter marketing plan.

Jamie Lahiere, President of the Texas State CEO chapter, also competed with over 60 other students in the elevator pitch competition. During the elevator pitch competition, students have 90 seconds to pitch their business to investors, or in this case, to a panel of judges. Not only did Jamie Lahiere make it through the first round, the semi-finals and the finals, she took home third place, winning \$1500.



CEO hosts meetings each Tuesday at 5 p.m. during the school year in McCoy 125. Students from any major and from any college are encouraged to attend and to join.

Stop by in January and become involved with tomorrow's (and in some instances today's) business owners). Our bulletin board is across from the Computer Lab on the 3rd Floor of McCoy.

**Scholarship Application Workshop Opportunity**

The Management department will offer a scholarship application workshop on January 16, 2013 from 5:00-6:15 PM in McCoy 240. The deadline for the submission of scholarship applications to the department is February 15th. This workshop will help students with the essay portion of the application and help them with strategies for letters of recommendation.

While it is not mandatory that students attend, those who do will very likely have a better chance at earning a scholarship. If you are interested in applying for a scholarship this workshop will be essential.

**3<sup>rd</sup> Annual SHRM Interviewer Training Workshop a Success!**

We are pleased to report that several members of the Society for Human Resource Management (SHRM) student chapter recently participated in the 3<sup>rd</sup> Annual Interviewer Training Workshop. The goal of the workshop is to make HR students more marketable by helping them to become proficient in conducting professional interviews in the workplace. Using his experience and research in structured interviewing, SHRM co-advisor Dr. Rob Konopaske, with the help of current SHRM chapter President, Ashlee Simpson, and Texas State SHRM alumna advisor, Brittany Bowden, organized the event and conducted a formal training session for the students. After being trained, students dressed in professional attire and conducted an actual interview while being videotaped. Feedback was provided to each student immediately after the interview by three observers and a DVD copy of the interview was given to each student participant.

Students' responses to the workshop were overwhelmingly positive. Liz Adair, a student who participated as an interviewer, commented: "Through this workshop, I have gained a self-awareness that can be applied not only to interviewing, but to many aspects of my life! The guided training I received left me feeling much more confident in my abilities." Another student interviewer, Christian Amaya, said: "This mock interview helped me acknowledge my interviewing inaccuracies, and the feedback was full of positive remarks on what I did well, which does wonders for my confidence in interviewing."

The student chapter of the Society for Human Resource Management (SHRM) at Texas State is open to all majors and provides members the opportunity to volunteer on campus and in the San Marcos community, earn scholarships and internships, network with HR professionals, and form lasting friendships and professional relationships with other students.

**Happy Holidays: 'Tis the Season for Professional Development**

Who doesn't love the winter holiday season? Food, family and, best of all, vacation. This year, instead of hitting the mall, the eggnog and your bed at your parents' house, ramp up your job search. Why, you ask?

Here are **five reasons** the holiday season is a great time to search for a job or internship.

**Seasonal/cyclical hiring is at its peak—or gearing up.** That seasonal job at your favorite local retailer can turn into a full-time summer gig, or an internship at corporate. For employers hiring summer interns, winter (starting as early as the holiday break) marks the shift into high gear for seasonal recruiting.

**Holiday mixers with family, friends and coworkers are a great opportunity to network.** Being in San Marcos nine months out of the year can make it difficult to connect with professionals and contacts living in your desired job market. If you're looking to move home after graduation, take advantage of holiday get-togethers with friends and family from your hometown to let them know you're on the job hunt.

**Volunteer opportunities are everywhere.** Is your resume looking a little sparse? Sign up to volunteer at a local food pantry, Toys for Tots, Salvation Army or other nonprofit/charity that ramps up its charitable efforts around the holidays. You'll get resume-worthy experience and, hopefully, make a few new friends/professional contacts.

**Professionals with down time at work are more willing to informational interview or let you job shadow.** In many professions, things slow down a bit around the holiday season. Why not take advantage by asking to conduct an informational interview or job shadow with a professional in your field? You'll get information about your desired career while, again, establishing all-important professional connections.

**Gifts = a great opportunity to ask for professional clothing.** Your first interview suit (and it should be a suit) won't be cheap. Instead of a new pair of sweatpants to wear to the gym, aim to fill out your professional wardrobe when asking for gifts this season.

Career Services is open through Tuesday, December 18 (returning on January 2) to assist with all of your holiday job search questions! Schedule an appointment with a counselor and get more information by calling 512.245.2645 or visiting [www.careerservices.txstate.edu](http://www.careerservices.txstate.edu).

**INTERNSHIPS — MANAGEMENT JUNIORS & SENIORS:**

**Gain valuable hands-on experience and course credit with a Management internship!**

For more information, contact Mrs. Dietert at [jd13@txstate.edu](mailto:jd13@txstate.edu) or visit the website.

**CAREER SERVICES**

Walk-in Career Coaching Hours

Location: LBJSC 5—7.1

Resume Writing Help  
Job Searching Assistance  
Interview Skills Prep

Monday & Tuesday 1 - 3pm  
Wednesday & Thursday 3 - 5pm

**Editors: Megan Nelson & Pam Brooks**

If you have anything you would like to include in the newsletter, please email the department at [management@txstate.edu](mailto:management@txstate.edu).