

Company:

Overwatch Systems Limited 5301 Southwest Parkway Austin, TX 78735

Tel: (512) 358-2600 Fx: (512) 358-2601 www.overwatch.com

Job Title: Inside Sales Intern/Database Marketing Intern

Job Summary:

The Inside Sales Intern/Database Marketing intern will be responsible for assisting the Sales and Marketing Team as needed. This position will require 40 hours per week.

Responsibilities:

- Assist Sales Manager by making phone calls during sales and marketing campaigns.
- Make pre-sales calls before a trade show or conference.
- Assist in presales activities and take detailed notes when speaking with a prospect or client.
- Help build sales and marketing databases by mining different websites and lists.
- Other miscellaneous tasks as assigned.

Education Requirements:

Currently pursuing a degree in Business, Marketing or Economics (Junior or Senior as of Fall 2012 Semester)

Position Requirements:

- Willing to make many phone calls daily and take detailed notes
- Someone very outgoing and not afraid of rejection
- Strong computer skills, especially Excel
- Ability to work well as a member of a small team (flexible)
- Grasps new concepts easily (quick learner)
- Takes direction well, but also able to work independently when required
- Must be a U.S. Citizen

Interested? Apply at collegejobs.textron.com or www.overwatch.com; job req #206270. You must apply online to be considered an applicant.