

Finance Careers

What can I do? Where can I go?

A business finance program focuses on financial markets, the allocation of financial resources by individuals, corporations and other groups, and the tools financial managers use in the evaluation of the risk and return consequences of financial business decisions. A degree in finance is designed to develop analytical skills in the planning, management and control of financial resources to achieve the financial goals of the organization.



Finance Skills

- Computer literate
- Ambitious
- Accuracy and attention to detail
- Good business judgment
- Interpersonal
- Team player
- Tenacity
- Integrity and loyal
- Flexible and adaptable
- Critical thinking
- Competitive
- Analytical
- Willing to take risks
- Written and oral communication
- Energetic

Possible Work Setting

Financial Institutions

- Commercial Banks
- Credit Unions
- Mortgage Banks
- Loan Companies
- Captive finance companies

Securities Institutions

- Brokerage Houses
- Insurance Companies
- Stock and Bond Companies

Retail, Wholesale, and Manufacturing

- Credit Management
- Food Manufacturers
- High Technological Firms
- Consulting Firms
- Chemical Manufacturers
- Funding

Personal Financial Planning

- Brokerage Firms
- Trust Companies
- Financial Partnerships

Government Agencies

- Army Finance and Acct Ctr
- Bureau of Economic Analysis
- Bureau of the Public Debt
- Commodity Futures Trading
- Export Bank of the US
- Federal Deposit Insurance Corporation
- Federal Reserve
- Federal Retirement Thrift Investment Board
- Federal Trade Commission
- Financial Management Service
- Health Care Financing Administration
- Internal Trade Administration
- National Credit Union Admin.
- Office of the Comptroller of the Currency
- Securities and Exchange Commission
- Small Business Administration

Career Paths

(Some of the occupations outlined in this brochure may require additional education or training)

Management

Areas of Interest

- Corporate Credit Analysis
- Commercial Lending/ Banking
- Trust Management
- Capital Services
- Mergers & Acquisitions
- Originations and Packaging
- Mortgage Loans
- Branch Management
- Operations
- Cash Management
- Credit Scoring and Risk Management
- Private Banking
- Investment Banking
- Equity and Debt
- Institutional Bond and Equity Sales
- Retail Bond and Equity Sales
- Currency Trading
- Trading
- Venture Capital Fund Management

Sample Job Titles

- Bank Examiner
- Branch Manager
- Cost Estimator
- Management Analyst
- Budget Analyst
- Financial Examiner
- Community Small-Business Loan Officer
- Consumer Loan Officer
- Corporate Loan Officer
- Credit Analyst
- Mortgage Officer
- Underwriter
- Investment Manager
- Financial Analyst
- Trust Analyst
- Associate VP of Finance

Professional Organizations

- American Institute of Bankers www.aba.com
- American Bankers Association www.aba.com
- American Society of Pension Actuaries www.aspa.org
- Independent Community Bankers of America www.ibaa.org
- Bank Administration Institute www.bai.org
- Bureau of Public Debt www.publicdebt.treas.gov
- Consumers Bankers Association www.cbnet.org
- Credit Union National Association www.cuna.org
- Federal Deposit Insurance Corporation www.fdic.gov
- Mortgage Bankers Association www.mbaa.org
- Office of the Comptroller of the Currency www.occ.treas.gov
- National Association of Health Underwriters www.nahu.org

Corporate and Public Finance

Areas of Interest

- Financial Analysis
- Corporate Financial Analysis
- Cash Management
- Credit Management
- Budget Analysis
- Investment Management
- Investor Relations
- Financial Reporting
- Payroll
- Benefits
- Risk Management

Sample Job Titles

- Account Receivable Manager
- Cash Management Officer
- Financial Analyst
- Budget Analyst
- Financial Planner
- Inventory/Operations Manager
- Treasurer
- Assistant Treasurer
- Investment Manager
- Chief Financial Officer
- Comptroller
- Risk Manager
- Project Analyst

Professional Organizations

- American Financial Services Association www.afsaonline.org
- Association for Financial Professionals www.affp.org
- Financial Managers Society www.fmsinc.org

Securities

Areas of Interest

- Floor personnel or exchange personnel
- Upstairs
- Trading

Sample Job Titles

- Broker
- International/Political Analyst
- Investment Banker
- Portfolio Strategist
- Researcher
- Registered Representatives
- Account Executives
- Customer's Broker
- Trading Desk Broker
- Commodities Broker
- Foreign Exchange Trader
- Floor Broker
- Stock Broker
- Securities Analyst
- Securities Sales Worker
- Trader

Professional Organizations

- American Stock Exchange www.amex.com
- New York Stock Exchange, Inc www.nyse.com
- Securities Industries Association www.siaonline.org
- Securities Industries and Financial Markets Association www.sifma.org

Personal Financial Planning/Money Management

Areas of Interest

- Portfolio Management
- Operations

Sample Job Titles

- Portfolio Manager
- Research Analyst
- Trader
- Credit Counselor
- Financial Planner
- Retirement Planning Specialist
- Mutual Fund Wholesaler
- Investment Consultant
- Operations Manager

Professional Organizations

- National Association of Personal Financial Advisors www.napfa.org
- Financial Planning Association www.fpanet.org

Real Estate

Areas of Interest

- Residential Brokerage
- Commercial Sales
- Appraisals
- Property Management
- Real Estate Portfolio Management

Professional Organizations

- Institute of Real Estate Management www.irem.org
- National Association of Realtors www.realtor.org

Insurance

Areas of Interest

- Claims Analysis
- Underwriting
- Risk Management
- Sales
- Actuarial Science
- Loss Control

Sample Job Titles

- Claims Representative
- Actuary
- Claims Adjuster
- Claims Examiner
- Investment Manager

Professional Organizations

- Independent Insurance Agents of America www.iiia.org
- Health Insurance Association of America www.hiaa.org
- International Claim Association www.claim.org
- Insurance Information Institute www.iii.org
- Insurance Institute of American www.iiia.org
- Actuarial Foundation www.actuarialfoundation.org
- American Academy of Actuaries www.actuary.org
- National Association of Professional Insurance Agents www.pianet.com

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