Center for Professional Selling  
Sales Internship Information Request

http://marketing.mccoy.txstate.edu/internships/salesinternships/employerguidelines.html

<table>
<thead>
<tr>
<th>ITEM</th>
<th>SALES INTERNSHIP INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Company</td>
<td>ADP</td>
</tr>
<tr>
<td>Contact Information</td>
<td><a href="mailto:Courtney.Peeler@adp.com">Courtney.Peeler@adp.com</a></td>
</tr>
<tr>
<td>Name of Contact</td>
<td>Courtney Peeler, University Specialist, Talent Acquisition</td>
</tr>
<tr>
<td>Address</td>
<td>NA</td>
</tr>
<tr>
<td>Phone</td>
<td>469-729-0986</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:Courtney.peeler@adp.com">Courtney.peeler@adp.com</a></td>
</tr>
<tr>
<td>Start Date of Internship</td>
<td>Varies</td>
</tr>
<tr>
<td>Number of Interns Needed</td>
<td>TBD</td>
</tr>
<tr>
<td>Job Description (Attach)</td>
<td><a href="http://www.adp.com">http://www.adp.com</a></td>
</tr>
</tbody>
</table>

Keep in mind that the minimum internship requirements are: Fall or Spring Semester: 200 hours and 10 weeks, Summer Semester 8 weeks and 160 hours. If you have any questions, please contact me at either my email or cell number. Thank you for your support.

A Wayne Noll
Sales Internship Coordinator, 
Senior Lecturer, Department of Marketing 
McCoy College of Business Administration
AN23@txstate.edu 210-872-6655 Cell
Discover Your Opportunity in a
FUN, COLLABORATIVE TEAM ENVIRONMENT

ADP is ranked in the top 20 in Training Magazine’s Top 125 Training Programs and named one of “America’s Most Admired Companies” by Fortune Magazine.

ADP’s Small Business Services Division is about providing outsourced Human Resources solutions to our clients that enable them to focus on making their business thrive. When you become a part of our team you will feel the excitement of being an integral part of the success of your small business clients.

As an Intern at ADP you will learn the following:
- A need based selling approach targeting small business owners and decision makers to convert prospects into clients in a zip code protected territory
- How to thrive in a quota driven sales position
- Excellent prospecting and new business development skills
- Ability to develop relationships and strategic partnerships with Bankers, Accountants and Financial professionals
- Ability to cross-sell into an existing base of clients.

Qualifications:
- Must be interested in a career in Sales
- Actively attending a University as a college Junior or Senior
- Must have excellent communication skills
- Must possess a strong work ethic, initiative, positive attitude and high energy

About us:
Automatic Data Processing, Inc. (Nasdaq: ADP), with about $10 billion in revenues and about 570,000 clients, is one of the world’s largest providers of business outsourcing solutions. Leveraging over 60 years of experience, ADP offers a wide range of human resource, payroll, tax and benefits administration solutions from a single source. ADP’s easy-to-use solutions for employers provide superior value to companies of all types and sizes. ADP is also a leading provider of integrated computing solutions to auto, truck, motorcycle, marine, recreational vehicle, heavy manufacturing, and agricultural vehicle dealers throughout the world.

ADP is an Equal Opportunity/Affirmative Action Employer; M/F/D/V. ADP believes that diversity leads to strength.

THIS IS A PAID INTERNSHIP & CAN BE FULL-TIME OR PART-TIME
Locations Available include – Austin, San Antonio, Dallas & Houston
Our preference is for interns to be placed in the office where they are interested in returning to upon graduation.
If you are interested in a location outside of Texas, indicate that when submitting your resume.

For questions and consideration, please send resume and contact information to Courtney Peeler at Courtney.Peeeler@adp.com

Visit ADP on Facebook! Please become a FAN to stay up-to-date on news and events!
Check out our video at http://corpvideoweb.adpcorp.com/corp/recruiting/video.htm

Please click on the following link and join ADP’s Talent Community to hear about our latest updates on job opportunities, upcoming events and webinars.