



Since 1857, Northwestern Mutual's strength and stability have backed our promise to be there for clients when their financial security is tested. As a mutual company, Northwestern Mutual focuses on clients' long-term needs — not just selling a product or answering to shareholder demands. In today's challenging environment, the company maintains its exceptional financial strength and offers clients financial security solutions to address a variety of needs.

Our nationally recognized internship program has provided students the opportunity to test drive a career in financial services. Vault Magazine has named our program as one of the “**Top Ten Internships in America**” for thirteen consecutive years in addition to being recognized as one of the “**Five Best Internships for Real Work**” by CNNMoney.com.

The experience as an intern:

As full-time college students, interns in the Network generally work 15 to 20 hours per week developing business- and client-building skills. In most ways, our interns follow the same process for establishing their careers as our Financial Representatives.

As you build your business, you will:

Meet With Clients - You'll set up appointments to discuss your clients' current financial situation.

Analyze the Client's Situation - After extensive fact-finding, you'll uncover long-term goals that you will use to help determine your client's needs.

Make Recommendations - After evaluating your client's current situation and goals, you'll determine what products can help fill their needs and present appropriate solutions to your client.

Provide Ongoing Service - You'll continue to work with your clients beyond the close of the sale. Most financial representatives

Our program is open to all classifications and majors.

Interested? Apply at www.nminternship.com or email your resume to Jennifer.Wulf@nmfn.com.

Questions? Contact: Jennifer Wulf, Director of Campus Selection
Email: Jennifer.Wulf@nmfn.com or call: 210.617.8578