Director, Commercialization Services

Job Code 50015581

General Description
Responsible for the daily operations of the Office of Commercialization and Industry Relations (OCIR), which helps to transform new technology into successful enterprises.

Examples of Duties
Develop processes for invention assessment, patent and market analysis, patent filing and prosecution and agreement negotiation, execution and maintenance.
Enhance the technology transfer of Texas State discoveries and the potential start-up of new companies.
Identify and protect intellectual property.
Encourage faculty start-up activities and support new ventures.
Establish and manage relationships with researchers, licensees, entrepreneurs, venture capitalists, and relevant government entities.
Perform other duties as assigned.

Knowledge, Skills, and Abilities
Knowledge of: University Policies and Procedures, TSUS Policies, federal and state policies and statutes.
Skill in: Writing, accounting, analyzing and reporting data, and preparing clear and concise technical documentation and business correspondence.
Ability to: Rapidly understand, interpret, and retain information, and negotiate timelines and costs.

Experience and Education
To qualify for this classification, an individual must possess any combination of experience and education that would likely produce the required knowledge, skills, and abilities.

Other Requirements