



College internship opportunity to impact your future

This is your opportunity to be part of an internship that has a real impact on your future. An internship with MassMutual South Texas, a MassMutual general agency, provides a hands-on learning experience and builds the foundation to become a full-time Financial Services Representative.

As a Financial Services Representative, you will learn how to assess clients' needs and design strategies to set them on a path to greater financial security. Supported by agency professionals, you'll be part of a team who will guide you as you develop and sharpen your sales skills.

Responsibilities

- Attend weekly product and skills training courses in the classroom and online
- Shadow management on client meetings to expand personal knowledge and skills
- Earn Life and Health License
- Prospecting for clients through networking and referrals

Qualifications

- Strong interpersonal skills
- Presentation and organization skills
- Self-motivated and a strong work ethic
- Desire to succeed
- Candidate for a BA, BS, and/or graduate degree

This is a three month paid internship program. If interested, submit cover letter and resume to *Sydney Harrell* today at: 10101 Reunion Place, Suite 300, San Antonio, Texas, 78216, 210-384-5389, sharrell@financialguide.com. For additional information, visit www.SouthTexas.MassMutual.com.

Financial Services Representatives are independent contractors and are not employees of MassMutual, its subsidiaries, or of General Agents with whom they contract. Local sales agencies are not subsidiaries of MassMutual or its affiliated companies.

About MassMutual

Founded in 1851, MassMutual is a leading mutual [life insurance company](#) that is run for the benefit of its members and participating policyowners. The company has a long history of [financial strength](#) and strong performance, and although dividends are not guaranteed, MassMutual has paid dividends to eligible participating policyowners consistently since the 1860s. With [whole life insurance](#) as its foundation, MassMutual provides products to help meet the financial needs of clients, such as [life insurance](#), [disability income insurance](#), [long term care insurance](#), [retirement/401\(k\) plan services](#), and [annuities](#). In addition, the company's strong and growing network of financial professionals helps clients make good financial decisions for the long-term.

MassMutual Financial Group is a marketing name for Massachusetts Mutual Life Insurance Company (MassMutual) and its affiliated companies and sales representatives. MassMutual is headquartered in Springfield, Massachusetts and its major affiliates include: Babson Capital Management LLC; Baring Asset Management Limited; Cornerstone Real Estate Advisers LLC; The First Mercantile Trust Company; MassMutual International LLC; MML Investors Services, LLC, Member [FINRA](#) and [SIPC](#); OppenheimerFunds, Inc.; and The MassMutual Trust Company, FSB.

For more information, visit www.massmutual.com or find MassMutual on [Facebook](#), [Twitter](#), [LinkedIn](#), [YouTube](#) and [Google+](#).